

Winter Products Training Flyer

Winter is here and Customers will be spending more time inside their homes. This time of year is a good time to re-visit some products we offer that can be beneficial throughout the winter time.

Programmable & Learning Thermostats:

This is the time of year where furnaces are running most often. Managing the thermostat settings properly can help save energy as well as reduce the cost to heat a home. Every degree of winter savings can mean 1% to 3% off your heating bill.

- **Programmable Thermostats:** These offer options to schedule what the temperature of your home will be depending upon the time of day or day of the week. For example, a home owner can set them to be warmer in the home during the summer while you're gone at work, and then become cooler by the time you normally get home for the evening.
- **Learning thermostats:** These are programmable type stats that program themselves based off of when and how you change the temperature. For example, if you typically turn the heat down at a certain time when you leave for work in the morning, the thermostat will eventually adjust the temperature down automatically.
- **Geofencing:** Some new thermostats (like some of the new T6 Pros) have a technology called geo-fencing. This is a process of connecting your smart phone to the thermostat. The thermostat then tracks when you are home or away and adjusts the temperature accordingly.



To learn more about thermostats you can read the [Intro Flyer](#) or the [Prestige Flyer](#).

Humidifiers:

One thing that makes winter uncomfortable, even inside a warm home, is low humidity. In the winter, indoor humidity can be extremely low and the lack of humidity can:

- Dry out your skin and mucous membranes
- Make the air feel colder than it actually is
- Increase static electricity

In these instances a Humidifier can be installed within a home to help increase the relative humidity and reach a more comfortable level. To learn more about Humidifiers and Humidifier pads you can read the [Humidifier Flyer](#).



UV Air Purifiers:

Spending more time inside means indoor air quality is even more important. UV Air Purifiers can help stop the spread of viruses. UV Air Purifiers are a form of technology that substantially improve air quality and remove detrimental microbial particles that may be present in the air. UV air filters kill these particles without any actual filtration, but rather with rays of ultraviolet light that incinerate them as they pass through it. Micro-organisms such as bacteria and mold are some of the invisible enemies of healthy breathing. Those who suffer from allergies may still find that, even within their own homes, they are not completely symptom free. One way to cut down on bacteria, mold, viruses & odors that contribute to the problem is with the installation of a UV Air Purifier

To learn more on UV Air Purifiers you can read the [UV Purifier Flyer](#).



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Heat Cable:

Frostex freeze protection cable helps ensure exposed pipes in non-heated areas do not freeze and burst. These would typically be pipes in crawl spaces, garages, going to outdoor spigots etc. The heat cable we stock can keep a pipe from freezing down to -40 degrees Fahrenheit.

To install, a home owner wraps the pipe with the cable and connects it to the plug kit. When the temperature falls below a designated set point the heat cable heats the pipe and prevents the water from freezing.



Lee Product Numbers are: 2102 for the cable, 9800 for the plug kit. For more information on these you can read the article [here](#).

Insultube for Pipes:

Insultube are a foam-like product designed to help insulate pipes. In the picture above the heat cable wraps the pipe and there is a section of insultube shown wrapped around both the cable and the pipe. It comes "Split" and "Solid". The split is cut through on one side so it can be wrapped around a pipe. The solid forms a complete loop. The split can be looked up with a "insul split" dot search and the solid can be found with a "insul solid" dot search.



Furnace Filters:

Furnace filters help filter the air being moved through your HVAC system and help promote higher indoor air quality. Typically these need changed every three or so months. During the winter these may need changed more often. To learn more about filters you can read the [MERV flyer](#).

Winter Products for Contractors at Work:

So far the products discussed have covered products that help a home stay comfortable and clean through the winter. We also sell products to customers that help them work in cold temperatures. Below are some of them:

- AF100 tape is used in sealing duct wrap and flex duct. It is cold weather rated for application temperatures down to -20 degrees Fahrenheit.
- All Weather Cement is a type of cement used to join plastic pipe and fittings that can be used in cold weather. It can also be stored in work vans outdoors without risk of becoming un-usable. To learn how to enter these [click here](#).
- Gloves are helpful when working outside. LL55606. Milwaukee also has a variety of gloves. [Click Here](#).

Next Steps and a Couple Questions:

The first next step is to learn more. The link below is to our employee resources page on our website. There are other Mincron related training flyers and videos as well as the Mincron Manual available there.

<http://www.leesupplycorp.com/#!employeeresources/c4ub>

Can you think of any other winter products that were not on this list? Let us know. If we get enough we can do a follow up flyer.